

UNITED STATES DISTRICT COURT
DISTRICT OF MARYLAND

CHAMBERS OF
BETH P. GESNER
UNITED STATES MAGISTRATE JUDGE

101 W. LOMBARD STREET
BALTIMORE, MARYLAND 21201
(410) 962-4288
(410) 962-3844 FAX

August 17, 2004

Michael S. Gordon, Esquire
Howard E. Cotton, Esquire
Katten, Muchin, Zavis & Rosenman
575 Madison Avenue
New York, New York 10022

S. Scott Morrison, Esquire
Katten, Muchin, Zavis & Rosenman
1025 Thomas Jefferson St., NW
Suite 700 E
Washington, D.C. 20007

John M. G. Murphy, Esquire
Ober, Kaler, Grimes & Shriver
120 E. Baltimore Street
Baltimore, Maryland 21202

Mark E. Wiemelt, Esquire
Law Offices of Mark E. Wiemelt PC
10 S. LaSalle Street, Suite 3300
Chicago, IL 60603

Subject: PracticeWorks, Inc., et al. v. Professional Software Solutions of Illinois, Inc.
Civil No. JFM-02-1205
PracticeWorks, Inc., et al. v. Dental Medical Automation, Inc.
Civil No. JFM-02-1206

Dear Counsel:

Please be advised that a settlement conference in the above-captioned case has been scheduled for **Wednesday, November 10, 2004 at 10:00 a.m. to be held in my chambers** (Room 7C, United States Courthouse, Baltimore, Maryland). **If any of you have a conflict with this date, you should submit a letter to my chambers requesting rescheduling and include alternate dates for the conference which you have confirmed are acceptable to all parties.**

It is essential that the parties, or in the case of a corporation or partnership, an officer or other representative with complete authority to enter into a binding settlement, be present in person. Attendance by the attorney for a party is not sufficient. *See* Local Rule 607.3. **Please also be advised that the conference may take the entire day.**

No later than **Wednesday, October 27, 2004**, I would like to receive from each party a short letter candidly setting forth the following:

Letter to Counsel - PracticeWorks, Inc., et al. v. Professional Software Solutions of Illinois, Inc.
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1. Facts you believe you can prove at trial;
2. The major weaknesses in each side's case, both factual and legal;
3. An evaluation of the maximum and minimum damage awards you believe likely;
4. The history of any settlement negotiations to date; and
5. Estimate of attorney's fees and costs of litigation through trial.

The letters may be submitted ex parte and will be solely for my use in preparing for the settlement conference. I also will review the pleadings in the court file. Additionally, if you want me to review any case authorities that you believe are critical to your evaluation of the case, please identify. If you want me to review any exhibits or deposition excerpts, please attach a copy to your letter.¹

The settlement conference process will be confidential and disclosure of confidential dispute resolution communications is prohibited. *See* 28 U.S.C. § 652(d); Local Rule 607.4.

Notwithstanding the informal nature of this letter, it is an Order of the Court and the Clerk is directed to docket it as such.

Very truly yours,

/s/

Beth P. Gesner
United States Magistrate Judge

cc: Court file

¹ Please note that the American Bar Association Standing Committee on Ethics and Professional Responsibility has issued a Formal Opinion (No. 93-370) that precludes a lawyer, ABSENT INFORMED CLIENT CONSENT, from revealing to a judge the limits of the lawyer's settlement authority or the lawyer's advice to the client regarding settlement. The opinion does not preclude a judge, in seeking to facilitate a settlement, from inquiring into those matters. Therefore, please discuss these items with your client before appearing for the settlement conference.